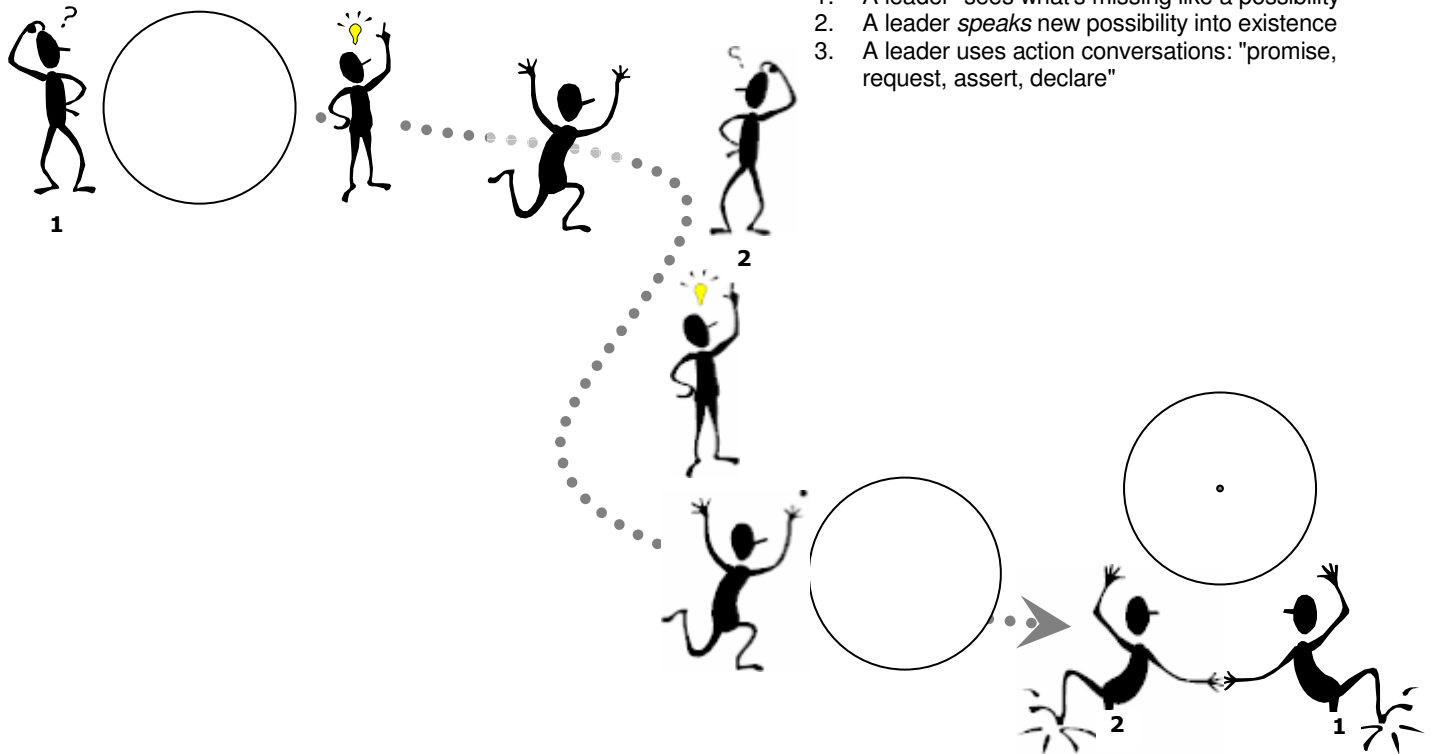


# Leadership and Power Definitions

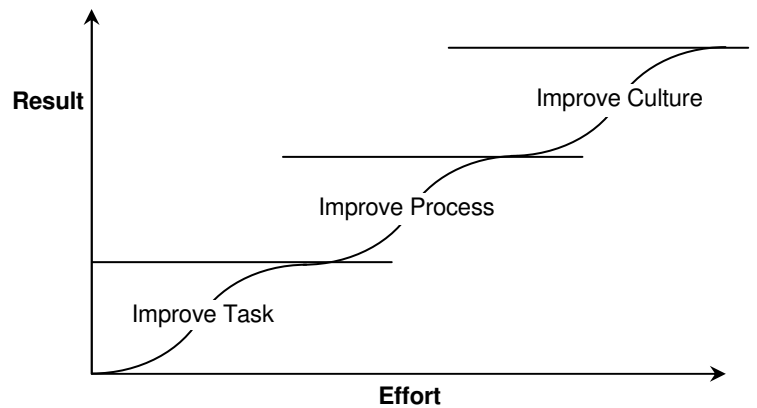
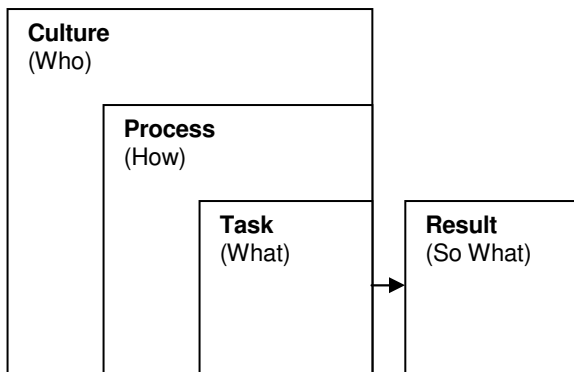
## Leadership



### Leadership Definition

1. A leader "sees what's missing like a possibility"
2. A leader *speaks* new possibility into existence
3. A leader uses action conversations: "promise, request, assert, declare"

## Power



### Power Definition

A leader works with people at 3 levels:

1. *Task* is *what* is getting done
2. *Process* is *how* it is getting done
3. *Culture* is *who* is getting it done

To improve results a leader first improves task, then process, then culture